

Adjustment Level:	Lower Intermediate-Upper Intermediate
Target Skill to be improved:	Speaking and Sentence Construction
Title:	Business Idioms & Terms (BASIC)

LESSON 3

BENEFITS (noun)

DEFINITION

extra money paid to some employees by an employer for health insurance, vacation pay, retirement, etc.

SUPPORTING VOCABULARY

with benefits, to offer benefits



DIALOGUE

A: What are the benefits that are given in your company?

B: We are given a lot of benefits.

A: Like what?

B: We have health insurance, vacation pay and 13th month pay.

FREE DISCUSSION

- ❖ Does your company give you benefits?
- ❖ What are these benefits given to you?

BRICK AND MORTAR (adjective)

DEFINITION

having and using an actual business or retail location rather than doing business only or mainly in the internet

SUPPORTING VOCABULARY

brick and mortar business, brick and mortar store

DIALOGUE

A: I have an online shop in Facebook now.

B: Sounds good because you don't need to pay for the space.

A: That's right! How about you?

B: I have a brick and mortar business since last year.



FREE DISCUSSION

- ❖ Which is better, brick and mortar store or online shop?
- ❖ What are the advantages in putting up a brick and mortar business?

FREE RIDE (idiom)

DEFINITION

get benefit at no cost

SUPPORTING VOCABULARY

enjoying a free ride

DIALOGUE

A: Mr. Johnson is really unfair.

B: Why do you say so?

A: He is really fond of free rides.

B: Oh, I didn't know that.

FREE DISCUSSION

- ❖ Do you know somebody who is a free rider?
- ❖ Describe him/her.



FROM DAY ONE (idiom)

DEFINITION

from the beginning

SUPPORTING VOCABULARY

start

DIALOGUE

A: I have been repeating the same instruction since day one.

B: Sorry, my bad.

A: So, what are you going to do with that?

B: I'll just have to compensate for the mistakes I made.

FREE DISCUSSION

- ❖ What are the things that you have been doing since day one of your job?
- ❖ What are the instructions that your boss kept telling you since day one?

